

## RAIL LOGISTICS EUROPE, SNCF'S POLE DEDICATED TO RAIL LOGISTICS IN FRANCE AND ABROAD

On January 1st, TFFM, SNCF's pole gathering rail freight and rail logistic activities, became Rail Logistics Europe. This transformation aims at clarifying the offer in the sector of end-to-end international rail freight, and to facilitate the group's answer to its clients' needs and to the decarbonation issues, at a national and European level.

This new organization goes along with:

- The confirmation of Jérôme Leborgne as CEO of FRET SNCF and of Charles Puech d'Alissac as CEO of VIIA and Combigargo;
- Two new nominations: Nicolas Gindt, currently strategic director of Rail Logistics Europe, also becomes CEO of Forwardis Hg, and Nicholas Giraud becomes CEO of Captrain Hg.

RAIL LOGISTICS EUROPE  
ORGANISATION AU 1<sup>ER</sup> JANVIER 2021



Frédéric DELORME  
Président  
Chairman

 Jérôme LEBORGNE Directeur Général CEO	 Charles PUECH D'ALISSAC Président de la Holding Holding CEO	 Nicholas GIRAUD Président de la Holding Holding CEO	 Charles PUECH D'ALISSAC Président de la Holding Combigargo Combigargo Holding CEO	 Nicolas GINDT Président de la holding Holding CEO
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THE NATIONAL AND INTERNATIONAL REFERENCE PARTNER  
IN RAIL LOGISTICS

More than just a name, « Rail Logistics Europe », embodies the ambition of this umbrella brand: to be the reference partner in rail logistics for modal shift, that makes rail freight the most essential and sustainable way to transport goods in France and in Europe.

By its size, its territorial reach and its experience on the national and European markets, Rail Logistics Europe intends to take part in the social and economic revitalization of the territories, by offering innovative, reliable and sustainable rail logistic end-to-end solutions to its clients.

This ambition was illustrated recently with the transport of military material from France to the Baltic States as part of a NATO operation or with the opening of a weekly traffic from France to Spain to transport sugar for CRISTALCO, who chose to shift from road to rail, thus avoiding the circulation of 3600 trucks every year and the emission of 5000 tons of CO2. These two operations engaged the expertise of the different companies composing Rail Logistics Europe.

#### COMPLEMENTARITY AND SYNERGIES OF THE COMPANIES END-TO-END RAILFREIGHT

#### AT THE SERVICE OF

Thanks to the complementarity between the companies and their respective expertise, Rail Logistics Europe conceives and produces a range of rail logistics solutions at the service of its clients' performance and of the protection of the planet.

The pole is composed of five strong brands:

**Fret SNCF**, a railway undertaking able to answer all transport needs, even the most specific ones, thanks to its territorial coverage and network capacity management. Main single wagonload operator in France, Fret SNCF is a member of the XRail\* Alliance, which reinforces the end-to-end flows of the traffic and allows seamless transport through Europe. Fret SNCF thus offers a unique production mode relying on a mutualized transport plan based on predefined capacity management axes and multimodal platforms supplying the territories.

**The CAPTRAIN NETWORK** covers Europe thanks to its middle-size agile subsidiaries (Captrain Deutschland, Italia, Espana, Belgium with Railtraxx). Major player in the logistic and transport sector on the European continent, Captrain covers the interior markets of Germany, Italy, Spain, Belgium, Netherlands and Poland, as well as the main international corridors. Because it allows synergies, this unique network of European expertise is a real strength for Rail Logistics Europe, its subsidiaries and activities.

**Captrain France** (ex-VFLI) is the 3rd French railway undertaking. It offers rail freight solutions through dedicated tailor-made services that are connected to the Europe-wide Captrain network. Captrain France also offers on-site rail and logistic solutions, traction for railways work trains, as well as railway infrastructure engineering and maintenance solutions.

**VIIA** is a combined transport operator specialized in "rolling motorways", which allow the transport of standard semi-trailers on trains. This high frequency service, that doesn't require the presence of the semi trailers' drivers, offers a high-level operational performance through north-south and east-west axes, and is economically attractive for road transporters. The specialized terminals allow VIIA to connect to the European railway networks.

**Naviland Cargo**, leader of maritime combined transport, is an operator as well as a freight forwarder associating rail and road transport modes (or barges) to form a single logistic chain. Thanks to its own resources and to a network of subcontractors, Naviland Cargo offers a complete transport service for maritime containers, swap bodies or tanks through Europe.

**Forwardis**, freight forwarder, expert of rail freight and of the logistic chain. Forwardis develops railway, waterway or multimodal transport solutions adapted to its clients' needs, on a perimeter that goes from Spain to China. True "architect" of logistic solutions, it aggregates the service deliveries of different operators.

Rail Logistics Europe takes advantage of the synergies between these five companies to offer a range of personalized services throughout Europe around four businesses: railway operator, combined transport, rail highways and rail transport consolidator.

RAIL LOGISTICS EUROPE,  
A STRONG ANSWER TO GLOBAL WARMING

By adopting the Green Deal proposed by the European Commission, France committed to meeting important goals: carbon neutrality by 2050, and a reduction of its CO2 emissions of at least 55% by 2030. Rail freight is one of the solutions that the country has in its hands to reach these decarbonation goals.

The SNCF Group embodies this ambition, and Rail Logistics Europe - 1<sup>st</sup> French rail logistic hub and second one in Europe - intends to be a key player in the fight against global warming. Rail Logistics Europe displays its ambition and will to be a national and international reference partner in sustainable transport for its clients willing to reduce their carbon footprint.

The goal given by the french citizen convention on climate, taken up by the government, is to double the share of rail freight by 2030, from 9% to 18% and from. In Europe the aim is to increase this share from 18% et 30%. Rail Logistics Europe is ready to actively play its part in this challenge.

*« Rail Logistics Europe has the capacities and competences to address the economic and environmental challenges of the rail freight market in France and Europe. With this new name, Rail Logistics Europe embodies a new identity and a new international organization which clarifies our offer and allows our five companies to work with more synergies, so that we become stronger and more competitive for our clients »*

Frederic DELORME - President of Rail Logistics Europe

ABOUT SNCF GROUP

SNCF is a global leader in passenger and freight transport services, including management of the French rail network, with revenue of €35.1 billion in 2019, of which one-third on international markets. The Group does business in 120 countries and has 275,000 employees, with over half in its core rail business and 60,000 working outside France. The new SNCF, a public limited company that began operating on 1 January 2020, consists of a parent (SNCF) and five subsidiaries: SNCF Réseau (management, operation and maintenance of the French rail network, plus railway engineering) with its own subsidiary SNCF Gares & Connexions (station management and development); SNCF Voyageurs and its subsidiaries Transilien (mass transit in the Paris region), TER (regional rail), TGV INOUI, OUIGO and Intercités (long-distance rail), Eurostar, Thalys, Aléo and Lyria (international rail), and OUI.sncf (online ticket sales); Keolis (a global operator of urban, suburban and regional mass transit systems); SNCF Fret (rail freight); and Geodis (freight transport and logistics solutions).

SNCF Group works closely with its customers—passengers, local authorities, shippers and railway operators using SNCF Réseau services—and with regional communities, building on its expertise in all aspects of rail and all types of transport to deliver simple, seamless, sustainable solutions for every mobility need.

Learn more at [sncf.com](https://www.sncf.com).

\* Fret SNCF is a member of the Xrail alliance, composed by 7 European railway undertakings working on a new production and supervision mode for single wagonload, according to a standard. XRail constitutes an innovative technical cooperative platform which answers the needs of clients in terms of reliability and integrated information. From 2021 on, the alliance tends to make single wagonload become a sustainable and competitive alternative to road transport.